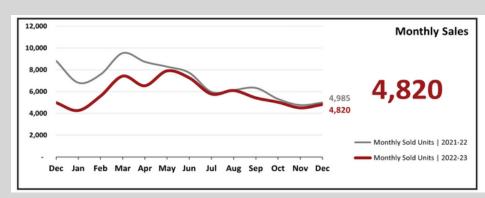


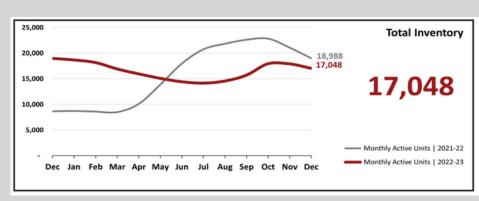
DECEMBER MARKET STATS

"IN 2005 THERE WERE 1,974,575 DOCUMENTS RECORDED IN MARICOPA COUNTY, IN 2021 THERE WERE 1,387,670 DOCUMENTS RECORDED AND IN 2023 THERE WERE ONLY 662,637. THE NUMBER OF DOCUMENTS RECORDED IN MARICOPA COUNTY THIS PAST YEAR WAS 52.25% LOWER THAN 2021 AND 66.44% LOWER THAN 2005'S RECORD TOTAL."

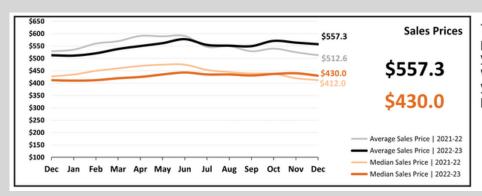
- TOM RUFF, ARMLS REPORT



Sales are up **+6.8%** month-over-month. The year-over-year comparison is down **-3.3%.**



Total inventory has a month-over-month decrease of -4.9% while year-over-year reflects a decrease of -10.2%.



The average sales price is up +8.7% year-over-year while the year-over-year median sales price is up +4.4%.

CLICK HERE FOR FULL DECEMBER STATS!





CURRENT MORTGAGE INTEREST RATES

*AS OF I/I8/2023

- 30 YEAR FIXED 6.500% (NO POINTS)
- 15 YEAR FIXED 5.875% (NO POINTS)
- JUMBO 30 YEAR 6.500% (NO POINTS)

CONFORMING LOAN LIMITS INCREASED FROM \$726,200 to \$766,500



FEATURED LISTING!

FABULOUS 4 BED / 2 BATH NEWLY
UPDATED SINGLE LEVEL HOME IN PARK
SCOTTSDALE!



YOUR LOYALTY & REFERRALS ARE THE HEART OF OUR BUSINESS. WE LOOK FORWARD TO PUTTING OUR LOVE OF REAL ESTATE TO WORK FOR YOU!



Polly Mitchell Shawna Harkensee Lindsay Erickson Koskovich

480-330-0177 lindsayberickson@gmail.com











4826 N 74th Street Scottsdale, AZ 85251