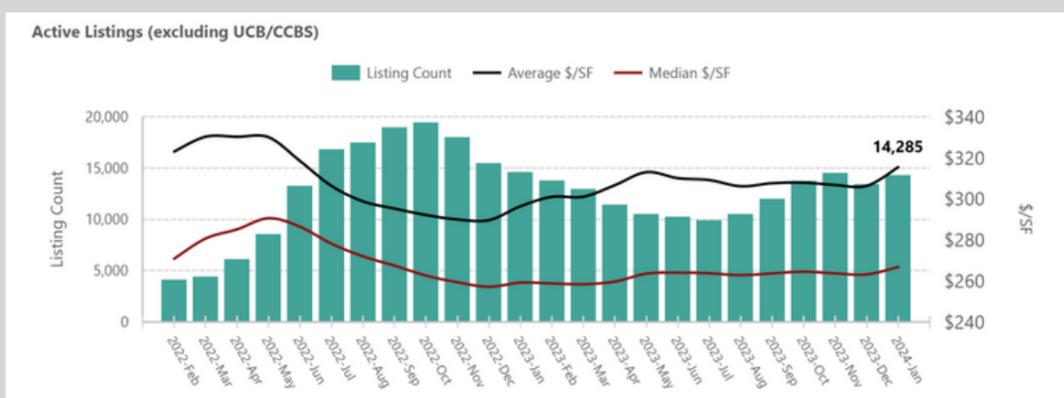
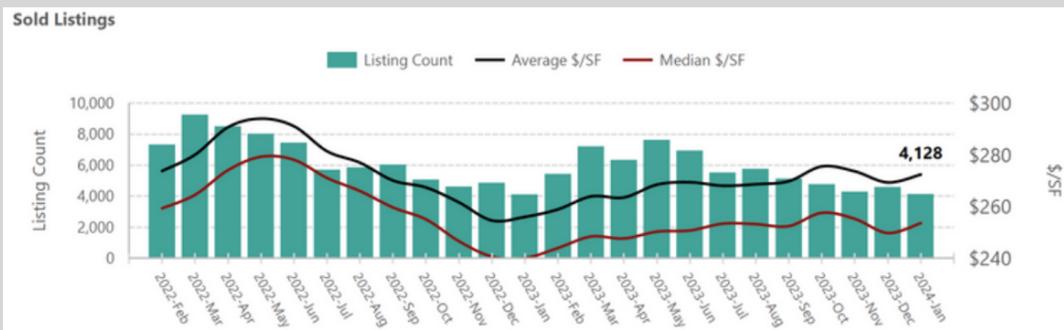




JANUARY MARKET STATS

“TEXTBOOKS THROUGHOUT AMERICAN UNIVERSITIES ALL DEFINE AN ABSORPTION RATE OF 20% AS BEING INDICATIVE OF A BALANCED MARKET. I BELIEVE, THROUGH OBSERVATION, AN ABSORPTION RATE OF 25% IS A BETTER METRIC FOR DEFINING A BALANCED MARKET WITHIN OUR MARKETPLACE. I WOULD DEFINE 20% AS A BUYER'S MARKET. AS REPORTED ON FEB. 6 OUR CURRENT ABSORPTION RATE IS 28.86%, A MARKET THAT SLIGHTLY FAVORS SELLERS. ”

- TOM RUFF, ARMLS REPORT



[CLICK HERE FOR FULL JANUARY STATS!](#)



CURRENT MORTGAGE INTEREST RATES

*AS OF 2/23/2024

- 30 YEAR FIXED - 6.625% (NO POINTS)
- 15 YEAR FIXED - 6.000% (NO POINTS)
- JUMBO 30 YEAR - 6.750% (NO POINTS)

CONFORMING LOAN LIMITS INCREASED FROM \$726,200 to \$766,500



COMING SOON!

GORGEOUS 1 BEDROOM + DEN, 1.5 BATH HOME IN THE DESIRABLE OPTIMA CAMELVIEW! THIS UNIT IS LIGHT & BRIGHT WITH AN OPEN FLOOR PLAN & EAST FACING, PICTURE WINDOWS THAT LET IN PLENTY OF NATURAL LIGHT.



YOUR LOYALTY & REFERRALS ARE THE HEART OF OUR BUSINESS. WE LOOK FORWARD TO PUTTING OUR LOVE OF REAL ESTATE TO WORK FOR YOU!



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